

Global Product Manager

Sophisticated Biomedical Data Analysis Software for Pharma and Biotech companies

Do you want to be a part of a successful big data analysis company, where we strongly believe in making a difference in the pharmaceutical industry by combining a unique product with unique people? Then you may be our new Global Product Manager.

For more than ten years, Intomics has been a leading player in supplying sophisticated data analysis solutions to pharma/biotech companies. As we are in the process of launching an exciting new software-based product, we wish to expand our team with a Global Product Manager. She/he has the drive to take full ownership and the capabilities as well as motivation to do so, in close collaboration with the team supporting the role. The role of Global Product Manager will be an important part of the Global Sales and Marketing Department, currently consisting of a Global Key Account Manager and the VP of Sales, Marketing & BD. After an introductory phase where you will be working closely with your colleagues in various departments across the organization, you will be heading the product management tasks for this new product.

Main responsibilities

- Orchestrating the various marketing activities for the new product
- Coordinating the product development process with internal as well as external stakeholders
- Analyzing market requirements and the competitive landscape, to ensure that the product continues to fulfill or exceed client expectations
- Identifying new product opportunities
- Some degree of sales activities

Main qualifications

- A Master's degree in a relevant biological field
- 5+ years of Product Management experience with products within the life science industry
- Understanding the use of biomedical data in support of pharma R&D projects
- Experience in developing and executing a structured sales and marketing process towards global pharma and biotech companies
- High flexibility that may be required in a smaller company under significant growth

Personal qualifications

- Dynamic and innovative mindset
- Goal-driven and result-oriented
- High standard of business ethics
- Team player, but also strong decision maker
- Excellent people and communication skills

Intomics as your next career step?

We are a small company that operates in an agile and informal environment. We are characterized by having world-class expertise while maintaining an entrepreneurial spirit and a strong company culture. We offer a workplace with a friendly and informal atmosphere, where you will be collaborating with colleagues who hold a strong scientific background and are extremely passionate about finding innovative solutions – together. We are a value-driven organization that works with dedication and efficiency, while maintaining a high degree of flexibility to keep a healthy work-life balance, ensuring a high level of employee satisfaction.

Travel activity

Depending on the activities there will be approximately 35 days of travel per year, mainly to Europe and the US

Salary and benefits

The salary package will reflect the skill level and experience of the right candidate.

The position is placed at Intomics HQ in Lyngby and you will be reporting to the VP, Sales, Marketing and BD.

Application

Please send your application, CV and references (in pdf-format) to: **applications-1905@intomics.com**

no later than Friday, November 15th, 2019. Applications will be considered as submitted.

For additional information, please contact Eske Rygaard-Hjalsted, VP, Sales, Marketing and BD. (+45 88807979)